



**JSC “Khmelnytskoblenergo”
is one of leading power supplying
companies in Ukraine.**

**The slogan of the chosen development
strategy is “Consumer is the Highest Value
of the Company”**

Management systems are certified according to
international standards



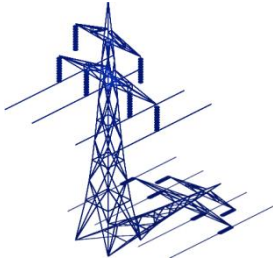


JSC “Khmelnytskoblenergo” is the company with license for power transmission and distribution to the consumers of Khmelnytsky region. State property fund of Ukraine (SPFU) is preparing to sell the majority part of company shares of 70% through the transparent competitive public auction





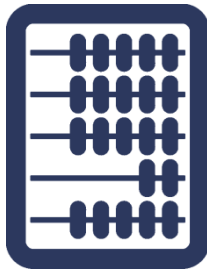
General information about the Company



33 014 km of transmission lines; 7 554 transformer substations; 20 600 km² service area



568 000 consumers and 3660 employees



Assets: 1 551 MUAH (65 M\$, 59 M€), obligations: 312 MUAH (13 M\$, 12 M€) as of December, 2015.



1 420 MUAH (65 M\$, 59 M€) receipts, 10.9% EBITDA margin in 2015.



Strategic geographical location

- Regions of Western Ukraine will receive benefits from closer trading integration with EU.
- European-orientated manufacturing will stabilize economic situation and compensate GDP losses in the region.
- Company owns exclusive power distribution license in the region.

High standards of operational activity and service quality

- Modern main service center and network of high-quality service centers in all parts of region.
- Experienced management and historically high technical, distribution and economical indicators.
- System management according to requirements of ISO 9001; ISO 14001; OHSAS 18001.
- Emission-reduction project according to Kyoto protocol.

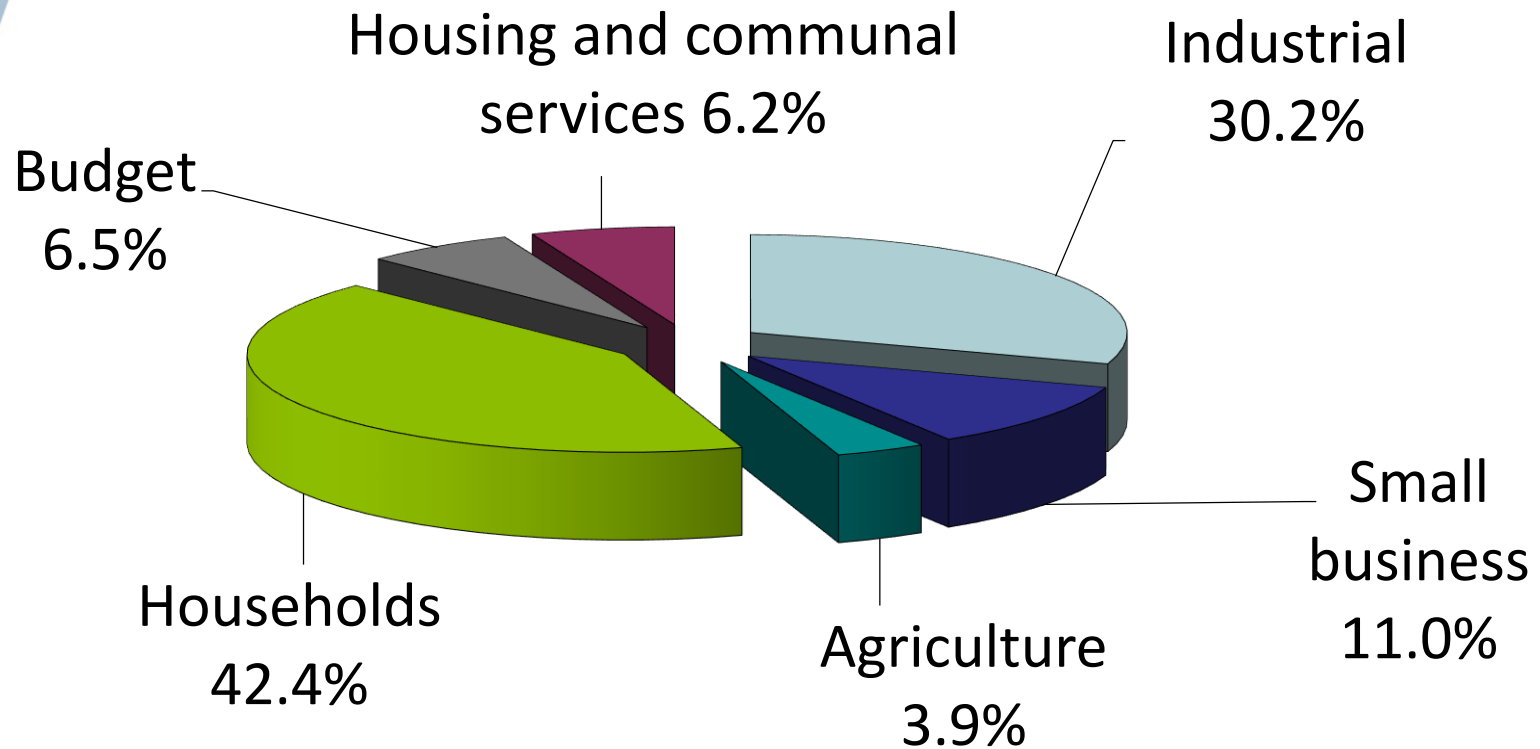
High financial indicators

- There are no long term debts and low level of obligations.
- Historically one of the highest EBITDA margin level among all power supplying companies, that are in the state property (11% in 2015) and consumer's payment level (for about 100% in 2015).



Company Consumers

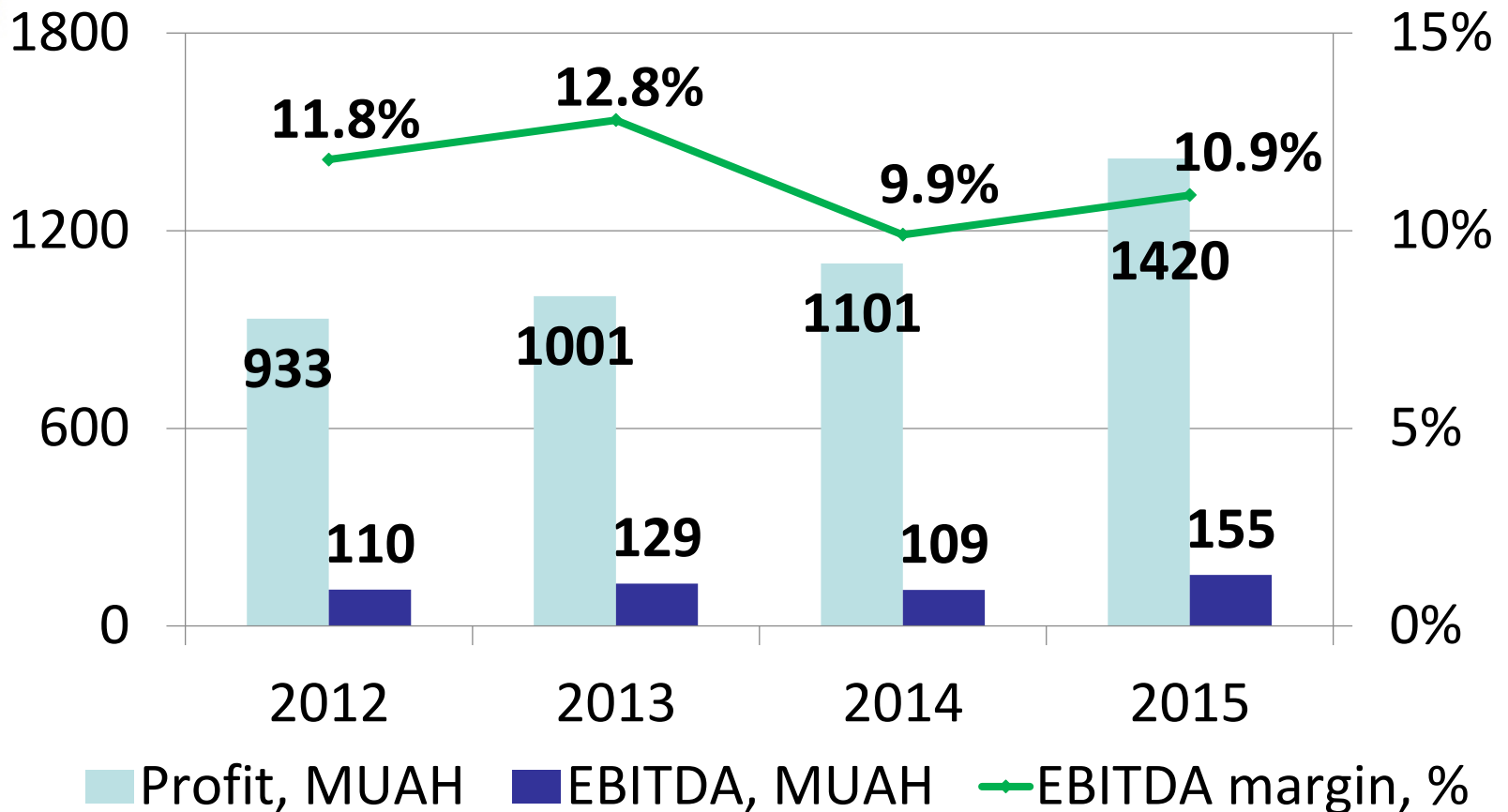
There are 548 000 economic entities (households) and 20 000 legal entities



Consumed Electricity payment level, 2015



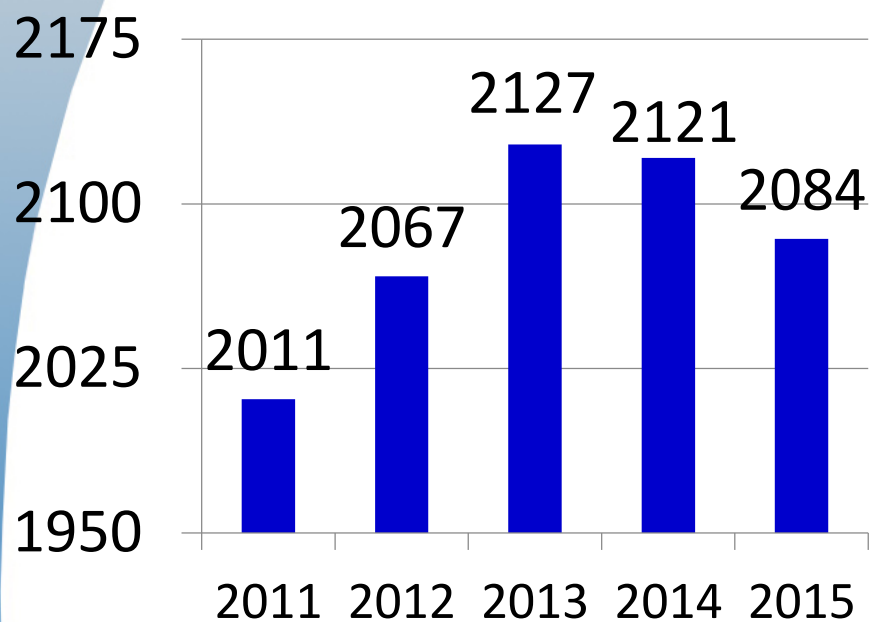
Stable profitability of JSC "Khmelnytskoblenergo"



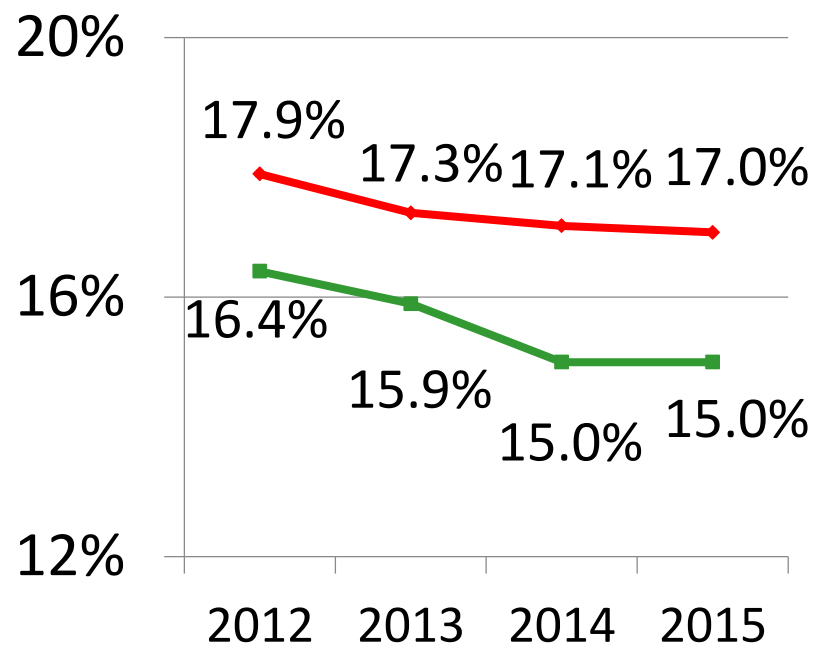
<http://hoe.com.ua>



Electricity consumption in network of JSC "Khmelnitskoblenergo" and power losses level



**Electricity consumption,
Mln kWh**



Power losses, %

— Normative losses — Actual losses

<http://hoe.com.ua>



European Level of Consumer Services. Service Centers of the Company





JSC “Khmelnytskoblenergo” – the Company focused to the newest technologies



**GIS substation 110 кV
“Pribuzka”**

JSC “Khmelnytskoblenergo” – is one of the few companies that have research and production base, which developed and produced progressive electrical equipment under their own brand





Health resort and recreation center “Apple Orchard”



More than 500 employees and pensioners of the company improve their health every year at “Apple Orchard” center. They also have the possibility to combine the rest and professional training.



More than 540 children improve their health in “Dzhereltse” camp every summer.

